



D.O.O.R. INTERNATIONAL

Financial Statements
With Independent Auditors' Report

September 30, 2019 and 2018

D.O.O.R. INTERNATIONAL

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INDEPENDENT AUDITORS' REPORT

Board of Directors
D.O.O.R. International
Zeeland, Michigan

We have audited the accompanying financial statements of D.O.O.R. International, which comprise the statements of financial position as of September 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors
D.O.O.R. International
Zeeland, Michigan

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of D.O.O.R. International as of September 30, 2019 and 2018, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 2 to the financial statements, D.O.O.R. International has adopted Financial Accounting Standards Board (FASB) Accounting Standards Updates (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. This adoption had a material effect on the presentation of the September 30, 2019 and 2018, financial statements. Our opinion is not modified with respect to this matter.

Capin Crouse LLP

Grand Rapids, Michigan
March 30, 2020

D.O.O.R. INTERNATIONAL

Statements of Financial Position

	September 30,	
	<u>2019</u>	<u>2018</u>
ASSETS:		
Cash and cash equivalents	\$ 434,964	\$ 543,944
Accounts receivable and other assets	78,091	85,484
Affiliate advances	177,467	92,011
Investments	386,202	250,909
Pledges receivable	270,086	175,500
Note receivable	12,878	15,317
Land, buildings, and equipment—net	<u>2,681,281</u>	<u>2,761,263</u>
Total Assets	<u>\$ 4,040,969</u>	<u>\$ 3,924,428</u>
LIABILITIES AND NET ASSETS:		
Liabilities:		
Accounts payable	\$ 57,953	\$ 24,844
Accrued payroll	45,956	38,407
Deferred revenue	190,215	-
	<u>294,124</u>	<u>63,251</u>
Net assets:		
Without donor restrictions	3,255,511	3,381,124
With donor restrictions	491,334	480,053
	<u>3,746,845</u>	<u>3,861,177</u>
Total Liabilities and Net Assets	<u>\$ 4,040,969</u>	<u>\$ 3,924,428</u>

See notes to financial statements

D.O.O.R. INTERNATIONAL

Statements of Activities

	Year Ended September 30,					
	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE:						
Contributions	\$ 1,376,014	\$ 1,467,281	\$ 2,843,295	\$ 1,023,704	\$ 1,784,899	\$ 2,808,603
Donated goods and services	43,140	-	43,140	25,480	-	25,480
Grants	834,866	-	834,866	777,905	-	777,905
Staff housing	9,768	-	9,768	6,259	-	6,259
Miscellaneous income	39,319	-	39,319	37,233	-	37,233
Total Revenue	2,303,107	1,467,281	3,770,388	1,870,581	1,784,899	3,655,480
RECLASSIFICATIONS:						
Net assets released from restrictions	1,456,000	(1,456,000)	-	1,571,586	(1,571,586)	-
EXPENSES:						
Program services:						
Translation	1,241,754	-	1,241,754	926,065	-	926,065
Church planting	878,338	-	878,338	696,799	-	696,799
Campus	285,946	-	285,946	323,299	-	323,299
Translation consultants	156,001	-	156,001	268,928	-	268,928
Missionary	613,807	-	613,807	562,657	-	562,657
	3,175,846	-	3,175,846	2,777,748	-	2,777,748
Supporting activities:						
Management and general	360,630	-	360,630	386,444	-	386,444
Fundraising	348,244	-	348,244	414,139	-	414,139
	708,874	-	708,874	800,583	-	800,583
Total Expenses	3,884,720	-	3,884,720	3,578,331	-	3,578,331
Change in Net Assets	(125,613)	11,281	(114,332)	(136,164)	213,313	77,149
Net Assets—Beginning of Year	3,381,124	480,053	3,861,177	3,517,288	266,740	3,784,028
Net Assets—End of Year	\$ 3,255,511	\$ 491,334	\$ 3,746,845	\$ 3,381,124	\$ 480,053	\$ 3,861,177

See notes to financial statements

D.O.O.R. INTERNATIONAL

Statement of Functional Expenses

Year Ended September 30, 2019

	Program Services					Support Services			Total
	Translation	Church Planting	Campus	Translation Consultants	Missionary	Total Program	Management and General	Fundraising	
Payroll and related expenses	\$ 737,948	\$ 486,184	\$ 71,311	\$ 34,196	\$ 564,728	\$ 1,894,367	\$ 259,613	\$ 186,058	\$ 2,340,038
Travel	150,489	105,259	22,836	32,860	23,859	335,303	19,870	19,109	374,282
Meetings and trainings	66,943	146,883	9,464	54,978	4,988	283,256	9,853	6,973	300,082
Room and board	117,261	105,420	-	14,411	-	237,092	-	-	237,092
Occupancy and utilities	61,067	488	57,369	81	985	119,990	18,756	921	139,667
Professional services	22,166	12,209	14,347	9,339	2,957	61,018	36,307	31,911	129,236
Equipment and furniture	50,009	12,819	5,669	7,246	10,647	86,390	1,825	1,030	89,245
Depreciation	-	-	72,784	-	-	72,784	7,198	-	79,982
Advertising and promotions	2,105	-	-	-	107	2,212	-	75,757	77,969
Supplies	16,234	920	11,882	1,781	433	31,250	5,903	5,567	42,720
Grants and contributions	6,668	7,655	2,123	-	4,270	20,716	1,262	19,007	40,985
Food and beverage	9,648	63	17,994	1,109	-	28,814	-	-	28,814
Postage and freight	185	15	55	-	833	1,088	43	1,873	3,004
Other expenses	1,031	423	112	-	-	1,566	-	38	1,604
Total Expenses	\$ 1,241,754	\$ 878,338	\$ 285,946	\$ 156,001	\$ 613,807	\$ 3,175,846	\$ 360,630	\$ 348,244	\$ 3,884,720

See notes to financial statements

D.O.O.R. INTERNATIONAL

Statement of Functional Expenses

Year Ended September 30, 2018

	Program Services					Support Services			
	Translation	Church Planting	Campus	Translation Consultants	Missionary	Total Program	Management and General	Fundraising	Total
Payroll and related expenses	\$ 575,410	\$ 433,334	\$ 83,666	\$ 64,441	\$ 528,900	\$ 1,685,751	\$ 277,945	\$ 210,910	\$ 2,174,606
Meetings and trainings	56,256	147,226	13,345	116,241	10,053	343,121	28,005	6,576	377,702
Travel	82,979	46,096	17,186	66,284	12,898	225,443	7,887	25,790	259,120
Room and board	107,112	48,504	-	8,556	-	164,172	-	-	164,172
Occupancy and utilities	53,697	653	76,972	152	900	132,374	16,372	3,945	152,691
Advertising and promotions	-	-	-	-	7,132	7,132	2,448	132,581	142,161
Professional services	16,871	6,200	14,172	4,963	1,726	43,932	18,777	19,428	82,137
Depreciation	-	-	74,008	-	-	74,008	7,320	-	81,328
Equipment and furniture	17,535	7,286	5,380	5,247	618	36,066	7,406	3,395	46,867
Supplies	8,446	2,152	11,897	2,943	289	25,727	4,278	6,644	36,649
Food and beverage	3,002	702	25,766	32	-	29,502	109	550	30,161
Grants and contributions	4,325	4,482	192	-	-	8,999	15,433	1,908	26,340
Postage and freight	84	48	74	69	141	416	186	2,252	2,854
Other expenses	348	116	641	-	-	1,105	278	160	1,543
Total Expenses	\$ 926,065	\$ 696,799	\$ 323,299	\$ 268,928	\$ 562,657	\$ 2,777,748	\$ 386,444	\$ 414,139	\$ 3,578,331

See notes to financial statements

D.O.O.R. INTERNATIONAL

Statements of Cash Flows

	Year Ended September 30,	
	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (114,332)	\$ 77,149
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	79,982	81,328
Unrealized loss on investments	469	-
Reinvested interest	(857)	(1,934)
Changes in operating assets and liabilities:		
Accounts receivable and other assets	7,393	(30,474)
Affiliate advances	(85,456)	23,016
Pledges receivable	(94,586)	(151,125)
Accounts payable	33,109	(17,788)
Accrued payroll	7,549	537
Deferred revenue	190,215	(106,445)
Net Cash Provided (Used) by Operating Activities	<u>23,486</u>	<u>(125,736)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of investments	(385,789)	(248,975)
Proceeds from sale of investments	250,884	-
Collection on note receivable	2,439	2,617
Net Cash Used by Investing Activities	<u>(132,466)</u>	<u>(246,358)</u>
Net Change in Cash and Cash Equivalents	(108,980)	(372,094)
Cash and Cash Equivalents—Beginning of Year	<u>543,944</u>	<u>916,038</u>
Cash and Cash Equivalents—End of Year	<u>\$ 434,964</u>	<u>\$ 543,944</u>

See notes to financial statements

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

1. NATURE OF ORGANIZATION:

Deaf Opportunity OutReach International (D.O.O.R.) is a nonprofit 501(c)(3) organization established in July 1999. D.O.O.R.'s vision is to see every Deaf person transformed by knowing, following and serving God. D.O.O.R.'s mission is to bring God's Word and reproducing Christian fellowships to the Deaf worldwide. D.O.O.R. achieves this mission by recruiting, training and supporting indigenous Deaf leaders to translate the Bible into various sign languages, as well as to evangelize, disciple and plant churches among their own Deaf communities. Funding for these programs is mainly from contributions from individuals, churches, foundations and partner organizations. D.O.O.R. also sends missionaries to support this work. These missionaries are required to solicit contributions to help fund their activities.

D.O.O.R.'s objectives are to:

- Establish an international sign language Bible translation program and develop resources and curriculum for Deaf Christian leaders.
- Establish training programs for Deaf Christian leaders, Deaf translators, and Bible translation consultants.
- Establish evangelism, discipleship, and church-planting programs led by Deaf believers ("2 by 2").
- Establish indigenous, Deaf-led, self-supporting, and reproducing Deaf believers' fellowships.
- Establish national and international associations that promote evangelism, discipleship, leadership training, growth, and reproduction of Deaf believers' fellowships.

D.O.O.R. values:

- Deaf as a people group with a rich language and culture.
- Deaf as leaders and providers of Deaf ministry, giving leadership and direction to the ministry at all levels.
- Chronological Bible Study (CBS) as the best initial spiritual formation resource for Deaf.
- Spiritual unity and the sharing of gifts between Deaf and hearing believers for the purpose of building God's kingdom among the Deaf.

These statements include only D.O.O.R. They do not include the field affiliates because the affiliates do not meet the *Consolidation* topic of the Accounting Standards Codification (ASC) as the field affiliates are governed by separate boards, who have the power to elect field trustees and modify corporate documents. D.O.O.R. does not control the fields but serves as a granting organization to support the worldwide activities of its affiliates. Accordingly, the assets, liabilities, revenue, and expenses of the other sending or receiving countries are not included in these financial statements. Support for the field offices is reported as expense when the receiving country incurs the expense, and is recorded based on natural expense classification rather than a single grant expense on the statements of activities and statements of functional expenses.

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

BASIS OF ACCOUNTING

The financial statements have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the statements to the reader.

CASH AND CASH EQUIVALENTS

For purposes of the statements of cash flows, D.O.O.R. considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. These cash and cash equivalent accounts, at times, exceed federally insured limits. D.O.O.R. has not experienced any loss on these accounts and does not believe that it is exposed to any significant risk. At September 30, 2019 and 2018, D.O.O.R. exceeded federally insured limits by approximately \$127,000 and \$36,000, respectively.

ACCOUNTS RECEIVABLE

Accounts receivable consists of grant funding for program expenses incurred by D.O.O.R. that have not been reimbursed. All accounts receivable are expected to be collected within one year. Management has determined accounts receivable are collectable, therefore no allowance has been recorded.

AFFILIATE ADVANCES

Affiliate advances are funds sent to the field offices that have not yet been spent. D.O.O.R. records expenses for the field advances based on natural classification of expenses at the time of expenditure.

INVESTMENTS

Investments consist of certificates of deposit with original maturity dates greater than 90 days, money market funds, and exchange traded funds. Certificates of deposit and money market funds are held at cost. Exchange traded funds are held at fair value.

FAIR VALUE MEASUREMENTS

D.O.O.R. determines fair value based on a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

Level 1

Quoted prices in active markets for identical assets or liabilities.

Level 2

Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full-term of the assets or liabilities.

Level 3

Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

FAIR VALUE MEASUREMENTS, continued:

D.O.O.R. uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, D.O.O.R. measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available. All investments are either held at cost or are level 1 and there are no level 2 or level 3 investments at September 30, 2019 and 2018.

PLEDGES RECEIVABLE

Pledges receivable are recognized as income when made and reported at fair value based upon estimated future cash flows. Management has determined all pledges receivable are collectable, therefore no allowance has been recorded. Additionally, management has determined a discount on pledges receivable would be immaterial and a discount has not been recorded.

Amounts due in:

Less than one year	\$	144,726
One to five years		125,360
		<hr/>
	\$	270,086
		<hr/> <hr/>

NOTE RECEIVABLE

The note receivable is an interest free related party note entered into in November 2014. The note is unsecured and calls for monthly payments of \$210, maturing in December 2025. Management has determined imputed interest revenue from this note is immaterial. Management also believes this note is fully collectable and no allowance for bad debt has been recorded.

PROPERTY AND EQUIPMENT

Property and equipment is recorded at cost or at estimated fair value at the date of gift for donated assets. Donations are reported as without donor restriction unless the donor has restricted the donated asset to a specific purpose. It is D.O.O.R.'s policy to capitalize all assets over the amount of \$5,000.

Depreciation is calculated using the straight-line method over the estimated useful lives of the assets. The useful lives adopted for the purposes of computing depreciation range from 3 to 39 years.

DEFERRED REVENUE

Deferred revenue is funding received in advance of expenditures from the SEED Company. D.O.O.R. recognizes income as the funds are spent in accordance with the grant agreements.

USE OF ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain amounts and disclosures. Accordingly, actual results could differ from those estimates.

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

CLASSES OF NET ASSETS

The financial statements report amounts separately by class of net assets:

Net assets without donor restrictions are currently available for operational purposes and amounts designated by the board of directors for specific use.

Net assets with donor restrictions are stipulated by donors for specific operating purposes or programs, with time and purpose restrictions, or not currently available for use until commitments regarding their use have been fulfilled.

REVENUE AND RECLASSIFICATIONS

Revenue is recognized when earned and support when contributions are made, which may be when cash is received, unconditional promises are made, or ownership of other assets is transferred to D.O.O.R.

D.O.O.R. reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. A 7.5% assessment for management and general and fundraising costs was applied against gifts with donor restrictions for the years ended September 30, 2019 and 2018.

D.O.O.R. reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, D.O.O.R. reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation are recorded in the financial statements at their estimated fair values in the period received. Volunteers also provided other services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria were not met. The value of those volunteered services has not been estimated. Contributions of non-cash goods are also recorded in the financial statements at their estimated fair value in the period received.

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

FUNCTIONAL ALLOCATION

The costs of providing the various program services and supporting activities of D.O.O.R. have been summarized on a functional basis in the statements of functional expense. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. D.O.O.R. allocates expenses based on staff time spent on each respective function. There were no joint costs for the years ended September 30, 2019 and 2018.

ADVERTISING COSTS

D.O.O.R. expenses advertising costs as they are incurred. Advertising costs totaled approximately \$80,000 and \$142,000, respectively, for the years ended September 30, 2019 and 2018.

RECENTLY ADOPTED ACCOUNTING STANDARDS

In 2016, the FASB issued ASU No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. D.O.O.R. adopted the provisions of this new standard during the year ended September 30, 2019. Significant changes include:

- Temporarily restricted net asset class is now referred to as net assets with donor restrictions.
- Unrestricted net asset class is now referred to as net assets without donor restrictions.
- The financial statements include a new disclosure regarding liquidity and the availability of resources (Note 3).
- The functional expense disclosure is expanded detailing how costs are allocated.

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

3. LIQUIDITY AND AVAILABILITY OF RESOURCES:

The following table reflects D.O.O.R.'s financial assets as of September 30, 2019, reduced by amounts not available for general use within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year. The following table represents liquidity at September 30, 2019:

Financial assets, at year end:		
Cash and cash equivalents	\$	434,964
Accounts receivable		78,091
Affiliate advances		177,467
Investments		386,202
Pledges receivable		270,086
Note receivable		12,878
		<u>1,359,688</u>
Less those unavailable for general expenditures within one year, due to:		
Restrictions by purpose or time		(491,334)
Board designations		(186,202)
Note receivable- collectible beyond one year		(10,484)
		<u>(688,020)</u>
Financial assets available for general expenditures within one year	\$	<u>671,668</u>

D.O.O.R. is substantially supported by contributions, which at times are received with restrictions. Those contributions with donor restriction require resources to be used in a particular manner or in a future period. D.O.O.R. must maintain sufficient resources to meet those responsibilities to its donors. D.O.O.R. has established guidelines for making decisions related to managing cash reserves in a prudent manner. D.O.O.R. also has board designated funds which are designated as an operating reserve. With board approval, the board designated funds could be made available for general expenditures within the next 12 months, if needed. As of September 30, 2019, these board designated funds remained in investments and had a value of \$386,202.

4. INVESTMENTS:

Investments consist of the following:

	September 30,	
	2019	2018
Investments held at cost:		
Money market accounts	\$ 208,571	\$ -
Certificates of deposit	25	250,909
	<u>208,596</u>	<u>250,909</u>
Investments held at fair value:		
Exchange traded funds	<u>177,606</u>	<u>-</u>
Total investments	<u>\$ 386,202</u>	<u>\$ 250,909</u>

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Notes to Financial Statements

September 30, 2019 and 2018

5. LAND, BUILDINGS, AND EQUIPMENT—NET:

Land, buildings, and equipment—net consist of:

	September 30, 2019		
	U.S.	Other Countries	Total
Land and land improvements	\$ -	\$ 430,807	\$ 430,807
Buildings	18,270	2,887,744	2,906,014
Furniture and equipment	8,088	-	8,088
	<u>26,358</u>	<u>3,318,551</u>	<u>3,344,909</u>
Less accumulated depreciation	<u>(17,223)</u>	<u>(646,405)</u>	<u>(663,628)</u>
Land, buildings, and equipment—net	<u>\$ 9,135</u>	<u>\$ 2,672,146</u>	<u>\$ 2,681,281</u>

	September 30, 2018		
	U.S.	Other Countries	Total
Land and land improvements	\$ -	\$ 430,807	\$ 430,807
Buildings	18,270	2,887,744	2,906,014
Furniture and equipment	8,088	-	8,088
	<u>26,358</u>	<u>3,318,551</u>	<u>3,344,909</u>
Less accumulated depreciation	<u>(14,048)</u>	<u>(569,598)</u>	<u>(583,646)</u>
Land, buildings, and equipment—net	<u>\$ 12,310</u>	<u>\$ 2,748,953</u>	<u>\$ 2,761,263</u>

Management has reviewed the assets in other countries and, in its opinion, determined they are under control and ownership of D.O.O.R. While such items are recognized as assets of D.O.O.R., it should be noted that the political situation in many other countries is subject to rapid change. Therefore, the reader should be aware that while D.O.O.R. believes the assets are properly stated at the date of this report, subsequent changes could occur that would adversely affect the realizable value of the assets in other countries. In addition, it should be understood that the carrying value of the assets in other countries may not be representative of the amount that would be realized should the assets be sold.

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

6. NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions are available for the following purposes:

	September 30,	
	2019	2018
Translation-including pledges receivable	\$ 390,472	\$ 378,252
Church planting	84,640	86,941
Missionary	15,222	4,360
Other	1,000	-
Time restricted	-	10,500
	<u>\$ 491,334</u>	<u>\$ 469,553</u>

7. DONATED GOODS AND SERVICES:

A board member which is a related party, donated \$43,140 and \$25,480 of advertising for the years ended September 30, 2019 and 2018, respectively.

8. RETIREMENT PLAN:

D.O.O.R. has a 403(b) retirement plan for each eligible employee. During the years ended September 30, 2019 and 2018, D.O.O.R. contributed 12% of eligible employees' base salary, respectively. Contributions under this plan for the years ended September 30, 2019 and 2018, were \$109,426 and \$112,610, respectively. Employees may also contribute to the plan.

9. OPERATING LEASE COMMITMENTS:

D.O.O.R. rents various offices and dormitories throughout the world; however, there are no formal rental agreements for international offices so these lease payments are not included in future rental payments. D.O.O.R. also leases office space in Michigan. Total rent expense for the years ended September 30, 2019 and 2018, was \$52,693 and \$50,834, respectively. Subsequent to year end, D.O.O.R. renewed the operating lease, set to expire in September 2022. Approximate future rental payments are as follows:

Year Ending September 30,

2020	\$ 12,600
2021	12,900
2022	<u>13,200</u>
	<u>\$ 38,700</u>

D.O.O.R. INTERNATIONAL

Notes to Financial Statements

September 30, 2019 and 2018

10. SINGLE CHARITY FUND:

D.O.O.R. is the sole beneficiary of a Single Charity Fund (Fund) held at the National Christian Foundation (the Foundation). The Fund had a balance of approximately \$43,000 and \$409,000 at September 30, 2019 and 2018, respectively. These funds are not recorded as assets on D.O.O.R.'s statement of financial position as D.O.O.R. does not own the assets. Advisors to the Fund, which consist of members of D.O.O.R.'s board of directors, makes recommendation to the Foundation. D.O.O.R. records distributions from the Fund as contribution revenue once the Foundation makes a distribution from the Fund. The Foundation made distributions from the Fund of approximately \$386,000 and \$145,000 during the years ended September 30, 2019 and 2018, respectively.

11. CONCENTRATIONS:

Two funding sources provided approximately 32% of total revenue received by D.O.O.R. for the year ended September 30, 2019. One of those funding sources is the Foundation mentioned in Note 10. Excluding the distributions from the single charity fund, the Foundation would not qualify for disclosure as a concentration. Two funding sources provided approximately 23% of total revenue received by D.O.O.R. for the year ended September 30, 2018.

12. RELATED PARTY TRANSACTIONS

D.O.O.R. received approximately \$3,900 and \$1,700, in contributions from board members during the years ended September 30, 2019 and 2018. Additional related party transactions are disclosed in Note 2 (Note receivable) and Note 7.

13. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through March 30, 2020, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated. A subsequent event is disclosed in Note 9.